



<https://knadvisors.pro/careers/delivery-manager-bdm/>

Delivery Manager (BDM)

Description

The Delivery Manager (BDM) will be responsible for managing client relationships, ensuring the seamless execution of financing projects, and driving business growth in the US market. The role demands a blend of strategic business development and operational delivery expertise, with a focus on service quality and client satisfaction.

Job Location

Texas, US

Responsibilities

Develop and manage business relationships with corporate clients, borrowers, and investors.

Ensure smooth execution of financing and investment transactions in line with company standards.

Coordinate with internal teams to manage deal flow, documentation, and delivery timelines. Identify new business opportunities and contribute to revenue growth strategies. Prepare and analyze business performance reports for leadership review. Represent KN Advisors in client interactions, industry meetings, and partner discussions. Maintain compliance with internal processes and regional financial regulations.

Qualifications

Bachelor's degree in Business, Finance, or related field (MBA preferred).

Minimum 3 years of experience in business development, delivery, or relationship management roles — preferably in BFSI, fintech, or corporate finance.

Strong understanding of investment, lending, or financial service operations.

Excellent communication, client handling, and negotiation skills.

Ability to manage multiple client portfolios in a hybrid work environment.

Strong analytical, reporting, and organizational capabilities.

Job Benefits

Competitive salary and performance-based incentives.

Hybrid work flexibility within the Texas region.

Exposure to international markets (India, UAE, and USA).

Growth opportunities in a global financial ecosystem.

A collaborative and professional work culture.

Hiring organization

KN Advisors

Employment Type

Hybrid

Industry

Client Relations

Experience

Experience: 3 Years

Date posted

November 7, 2025